



# WestGate Partners

Unlocking Gates to Growth

## ABOUT US

WestGate Partners (WGP) is an independent sponsor focused on acquiring and growing lower middle market businesses in essential residential and commercial services. We combine institutional experience, tailored capital and operational expertise to help owners transition, grow and preserve their legacy. By partnering with strong operators, we build enduring businesses in economically-insulated industries.

## INVESTMENT CRITERIA



### Financials

Revenue: \$10-100mm  
EBITDA: \$2-15mm



### Transaction Types

Succession, management transitions, recapitalizations and carve-outs



### Ownership

Majority/control investments



### Geography

U.S.-based, with preference for high-growth population markets



### Characteristics

Buy-and-build strategies, operational improvements, durable growth platforms

## OUR EDGE F.O.C.U.S.

# F

### Founder-Friendly Capital

Flexible structures designed around owner goals and succession needs

# O

### Operator-Aligned Partnership

Hands-on support, aligned incentives and collaborative decision-making

# C

### Consolidation & Growth

Disciplined consolidation in fragmented service markets

# U

### Unwavering Sector Focus

Exclusive expertise in resilient residential & commercial services

# S

### Speed with Certainty

Decisive execution without bureaucracy

## PROVEN OPERATING EXPERTISE

WGP applies hands-on expertise to accelerate company growth and scalability. We work alongside management on key areas such as pricing, sales, operations and add-on integration. This practical approach has consistently driven revenue expansion and long-term value creation.



### 10+

Companies Scaled



### \$75MM+

Of Revenue Created



### \$20BN+

Advised Transaction Value



### 15+ Years

Of Combined Experience

## INDUSTRY FOCUS



Landscaping



Pool Cleaning



Commercial Cleaning



Pest Control



HVAC



Plumbing



Electrical Services

For more information,  
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