



WestGate Partners

Unlocking Gates to Growth

ABOUT US

WestGate Partners (WGP) is an independent sponsor focused on acquiring and growing lower middle market businesses in essential residential and commercial services. We combine institutional experience, tailored capital and operational expertise to help owners transition, grow and preserve their legacy. By partnering with strong operators, we build enduring businesses in economically-insulated industries.

INVESTMENT CRITERIA



Financials

Revenue: \$5-50mm
EBITDA: \$1-10mm



Transaction Types

Succession, management transitions, recapitalizations and carve-outs



Ownership

Majority/control investments



Geography

U.S.-based, with preference for high-growth population markets



Characteristics

Buy-and-build strategies, operational improvements, durable growth platforms

OUR EDGE F.O.C.U.S.

F

Founder-Friendly Capital

Flexible structures designed around owner goals and succession needs

O

Operator-Aligned Partnership

Hands-on support, aligned incentives and collaborative decision-making

C

Consolidation & Growth

Disciplined consolidation in fragmented service markets

U

Unwavering Sector Focus

Exclusive expertise in resilient residential & commercial services

S

Speed with Certainty

Decisive execution without bureaucracy

PROVEN OPERATING EXPERTISE

WGP applies hands-on expertise to accelerate company growth and scalability. We work alongside management on key areas such as pricing, sales, operations and add-on integration. This practical approach has consistently driven revenue expansion and long-term value creation.



INDUSTRY FOCUS



Landscaping



Pool Cleaning



Commercial Cleaning



Pest Control



HVAC



Plumbing



Electrical Services

For more information,
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